

# EASYquote BPM Supplemental

## Quick Reference

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*This manual is an excerpt from the EASYquote User Guide located on the NAU Agent Portal at <https://www.naucountry.com/portal/downloads.aspx>*

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## Quoting BPM Supplemental on an MPCCI Quote

If a producer wishes to have a quote for supplemental coverage on a crop which is covered for MPCCI, EASYquote provides this ability directly in the Quote Line Attributes window.

### 1. Adding Supplemental Coverage to an MPCCI Quote

- a. Create a new quote, or an open a policy quote and select/edit one of the quote lines
- b. In the Quote Line Attributes window, select the “Supplemental Coverage” tab
- c. The supplemental inputs are shown (see Figure 1: EASYquote Quote Line Attributes window (Supplemental Coverage tab))
- d. In the Supplemental Products section, place a check in the checkbox next to the desired product(s); only the products that are available for the selected MPCCI coverage will be enabled
- e. The details will be expanded for each selected product
  - i. For **Base Price Modifier (BPM)**:
    1. Select the desired BPM Price Election
    2. The Farm Size (Acres) value is calculated systematically based on the eligible acres in the quote.
- f. Click **Save**

The screenshot shows the 'Quote Line Attributes' window with the 'Supplemental Coverage' tab selected. At the top, there are two buttons: 'Launch Early MPD Quote Editor' and 'Launch Early FCIP Quote Editor'. Below these are the 'Supplemental Products' checkboxes: 'MPD - Multiple Price Discovery', 'FCIP - Forward Contract Insurance Protection', 'RO - Replant Option', 'SBR - Sugar Beet Replant Option', and 'BPM - Base Price Modifier' (which is checked). There are three expandable sections: 'MPD', 'Replant Option', and 'Sugar Beet Replant Option', all currently collapsed. The 'BPM' section is expanded, showing 'BPM Price Election' set to 0.30, 'Farm Size (Acres)' set to 100, and 'Other Discount' set to '<None>'. At the bottom left, there is a checkbox for 'Save Coverage Info as Default'. At the bottom right, there are 'Save' and 'Cancel' buttons.

Figure 1: EASYquote Quote Line Attributes window (Supplemental Coverage tab)

**2. Editing Supplemental Coverage on an MPCl Quote Line**

- a. Open the Quote Line Attributes window for the desired MPCl quote line and select the “Supplemental Coverage” tab
- b. The supplemental inputs are shown for the selected products (see Figure 1: EASYquote Quote Line Attributes window (Supplemental Coverage tab))
- c. Make the desired changes
- d. Click **Save** at the bottom of the Quote Line Attributes window

**3. Removing Supplemental Coverage from an MPCl Quote Line**

- a. Open the Quote Line Attributes window for the desired MPCl quote line and select the “Supplemental Coverage” tab
- b. The Supplemental Products are shown (see Figure 1: EASYquote Quote Line Attributes window (Supplemental Coverage tab))
- c. In the Supplemental Products section, uncheck the checkbox next to the product(s) you wish to remove
- d. Click **Save** at the bottom of the Quote Line Attributes window

**4. Viewing Supplemental Results on MPCl Quotes**

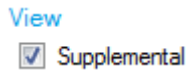
Supplemental calculated values are used throughout EASYquote and in reports.

**a. Supplemental in the Scenario View**

Once a quote line is saved with hail coverage, the resulting values will be present in the Scenario view, in both the Basic Chart and Graph Values Table:



Hail coverage can be quickly hidden from the display in the Scenario view by unchecking the Supplemental checkbox in the Graph Settings:



**b. Supplemental in the Full Farm View**

The supplemental quote values are also visible in the Full Farm view. The necessary columns get added to the display automatically:

BPM Price Election	BPM Premium	BPM Coverage
\$0.30	\$5,015.00 \$50.15 / acre	\$82,350.00 \$823.50 / acre

The “Totals” section of the Full Farm view is also updated to reflect hail:

### Net Premium

\$4,589 MPCl  
\$0 Hail  
\$5,015 Suppl

#### c. Supplemental in Reports

Supplemental products are available on the various MPCl reports; detailed supplemental information is available on the Full Farm Product Summary and Premium Estimate Report.

##### i. Full Farm Product Summary

Values are included in the unit detail and indicated with “BPM”:

Plan	LOC/Form
APH	70%
BPMWT	\$0.30

Totals are shown on the “SUPL” line:

Plan / LOC	Coverage Per Acre	Premium Per Acre
APH - 70%	\$ 2,607.75	45.89
SUPL	\$ 823.50	50.15
Total	\$ 3,431.25	96.04

##### ii. Premium Estimate Report

Values are included on the report for each eligible coverage level selected, indicated with “BPM”:

Level	Plan	Price Election
65%	APH	\$0.95 / 100%
65%	BPM	\$0.30
70%	APH	\$0.95 / 100%
70%	BPM	\$0.30
75%	APH	\$0.95 / 100%
75%	BPM	\$0.30

#### 5. Supplemental Application Process

With a quote currently being displayed:

1. Ensure all Agent and Producer information is correct and select Application->Supplemental Application
2. EASYquote will generate an application and display it on screen  
From here, you may save a PDF, print, or e-mail the application 