



Quoting, Sales and Decision tools

Updated MPowerD quoting, sales and decision tools have just been released. To view how to use and apply these added features please watch the 21 minute [video tutorial](#).

The MPowerD supplemental insurance policy provides the flexibility to manage the price that will be used to set a producer's trigger margin for 2018 corn and soybeans.

Producers can manage their price risk by using any or all of the following:

- Lock in the current Market Price.
- Establish a guaranteed Additional Price Coverage to the Projected Price.

Corn

- Up to \$0.25 on Corn in \$0.05/bu increments
- Added to the Margin Protection Projected Price

Soybeans

- Up to \$0.50 on Soybeans in \$0.10/bu increments
- Added to the Margin Protection Projected Price
- Expand opportunity to achieve the highest possible minimum Margin Trigger by choosing up to twelve alternative price discovery periods in full or half month intervals now through August 2018.

The Minimum Margin Trigger will be calculated using the higher of the Margin Protection Projected Price, the Margin Protection Harvest Price, the Market Price chosen, the Additional Price Coverage chosen, and the highest of any alternative price discovery periods chosen.

Producers are able to purchase the amount of insurance they need to manage their price risk on un-marketed grain, while maintaining the same Margin Trigger, by selecting the appropriate liability adjustment factor.

Remember: Any estimate created can be purchased until midnight the day after it was created. We reserve the right to rescind estimates prior to quote expiration if price changes of the relevant futures contract exceed predetermined parameters.

Additional flexibility to fine tune the policy's liability to match the producer's opinion of price opportunity and risk is achieved by selecting the appropriate Maximum Price Movement limit making sure the producer is only paying for coverage desired.

Sales Closing date to buy or adjust the MPowerD policy is October 16, 2017.

The www.AgenteVantage.com website contains the MPowerD estimator, training materials, and decision tools to help an agent and their producers understand the policy and make the best risk management decisions for their farming operations.



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