A QBE Insurance Company

Revenue Power Guide

Issue: 181011 NAU

MPowerD[™] - Harvest Delay – Crop Report Drives 2019 Opportunity

October 11, 2018

MPowerD is still available for purchase. The MPowerD "Market Price" is well over the MP-HPO projected price on soybeans and also higher on corn. Now is the time to establish, add, or raise MPowerD's "Market Price" and lock out the bottom side for 2019 Corn and Beans at higher levels than the MP-HPO policy.

LINN 2018

ESTIMATE

181

53.6

I INN 2018

ESTIMATE

81.8

88.6

SEPTEMB

USDA

ESTIMATE

1.791

0.983

0.881

11/11/18 2017

18 ESTIMATE

261.29

198.21

96.65

80.89

FINAI

176.6

49.1

905

72.1

FINAL

82.7

89.5

11.1

5

FINAI

2.002

0.395

1.1 0.035

4.3

EPTEM BE

2017-18

ESTIMATE

274.85

194.15

96.65

83.79

ANALYSTS

ESTIMATES

180.6-183.5

52.0-55.0

RANGE O

ANALYSTS

ESTIMATES

81.400-81.897

88.353-88.900

RANGE OF

ANALYSTS'

ESTIMATES

1.766-2.352

0.778-0.985

0.895-0.997

LINN 2018-19

ESTIMATE

256.4

158

110

U.S. 2018 CROP	PRODUCTION					
(bln/bu)	10/11/18 USDA ESTIMATE	SEPTEMBER USDA ESTIMATE	AVERAGE ANALYSTS' ESTIMATE	RANGE O F ANALYSTS' ESTIMATES	LINN 2018 ESTIMATE	2017 USDA FINAL
CORN	14.778	14.827	14.872	14.700-15.220	14.806	14.604
SOYBEANS	4.69	4.693	4.733	4.623-4.890	4.749	4.392
COTTON (lbs)	19.763	19.66				20.92
SORGHUM	0.38	0.38				0.364

OCTOBER 11 USDA CROP REPORT

AVERAG

ANALYSTS

ESTIMATE

181.8

53.3

AVERAGE

ANALYSTS

ESTIMATE

81.72

88.72

SEPTEMBER

USDA ESTIMATE

1.919

0.898

0.95

SEPTEM BER

USDA ESTIMAT

261.41

159.3

109.53

SEPTEMBER

USDA ESTIMATE

181.3

52.8

895

71.1

SEPTEMBER

JSDA ESTIMATI

81.8

88.9

10.55

5.3

SEPTEMBER

USDA ESTIMATE

1.774

0.845

0.935

0.046

4.7

SEPTEMBER

USDA ESTIMAT

261.29

157.03

108.26

77.46

WORLD GRAIN, SOYBEAN & COTTON CARRYOUT 2017-18 & 2018-19

U.S. 2018 YIELD PER ACRE

US 2018 HARVESTED ACRES

(bu/acre)

COTTON (lb/ac)

(mln/acres)

CORN

SOYBEANS

SORGHUM

CORN

SOYBEANS

COTTON

SORGHUM

CORN

WHEAT

WHEAT

SOYBEANS

COTTON

CORN

SOYBEANS

SORGHUM

COTTON (lbs)

(min/Mt)

(bln/bu)

10/11/18 USDA

ESTIMATE

180.7

53.1

901

75

10/11/18 USDA

ESTIMATE

81.767

88.348

10.525

5.093

10/11/18 USDA

ESTIMATE

1.813

0.885

0.956

0.037

5.00

2018-19

ESTIMATE

260.18

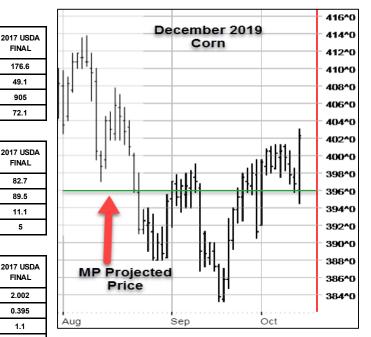
159.35

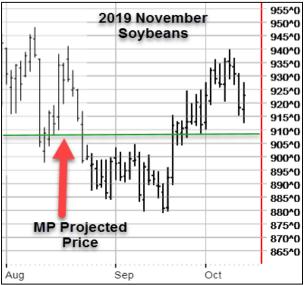
110.04

74.45

U.S GRAINS, COTTON & SOYBEAN COMPLEX CARRYOUT 2018-19

Thursday's crop report is shown on the left. After trailing lower for days leading up to the report, Corn and Beans responded positively to the corn yield coming in under trade guesses and soybean carry-out not as large as guesses.





Agents can use MPowerD to establish the previous trading session's closing price as the "MPowerD" price through midnight the next business day by "opting-in" to "Market Price".

With expanded corn acres coming for 2019 and political risk of tariffs further reducing soybean export forecasts, having the highest possible minimum revenue and margin safety-net is good risk management and an easy decision for producers right now.



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