



MPowerD™ Power Play – Set Minimum Price for 2021 Soybeans

September 21, 2020

Action! MPowerD Power Plays are calls to action. This publication is to help agents communicate, quote, and execute 2021 policies to lock out the bottom side price and revenue risk at levels that cover expected cost of production for 2021 soybeans now. Now is the time to deliver the value and service that will differentiate your agency from those who don't make the calls about this opportunity.

We have two recommended strategies. Both use the 95%/120 MPowerD coverage level. Monday's MPowerD Market Price is \$9.76 1/4 vs Monday's closing price of \$9.64 and an MP Projected Price of \$9.36.



[Click for link to more info on 19 10-day intervals](#)

19 10-Day Intervals	
Interval Start	Interval End
3/21/2021	3/31/2021
4/1/2021	4/10/2021
4/11/2021	4/20/2021
4/21/2021	4/30/2021
5/1/2021	5/10/2021
5/11/2021	5/20/2021
5/21/2021	5/31/2021
6/1/2021	6/10/2021
6/11/2021	6/20/2021
6/21/2021	6/30/2021
7/1/2021	7/10/2021
7/11/2021	7/20/2021
7/21/2021	7/31/2021
8/1/2021	8/10/2021
8/11/2021	8/20/2021
8/21/2021	8/31/2021
9/1/2021	9/10/2021
9/11/2021	9/20/2021
9/21/2021	9/30/2021

Get 95% MPowerD for less than the down in the Market Monday!
Make estimate by midnight – producer has until midnight Tuesday to make buying decision

Example for Margin Protection users

	1. Desire to establish Minimum Revenue on 2021 Soybeans using \$9.76 1/4 floor price	2. Desire to establish Minimum Revenue on 2021 Soybeans using \$9.76 1/4 floor price and have 19 10-Day intervals of automatic buy up opportunity in 2021 growing season
Maximum Price Mvmt	\$0.80	\$0.80
\$9.76 1/4 Market Price = 40 1/4 ct/bu over Projected Price APC	Opt-in	Opt-in
Liability Adjustment Factor	N/A	N/A
Acres	110% of max planted in last 4 yrs	110% of max planted in last 4 yrs
indicated Margin Protection w/ HPO	95%/120	95%/120
MPowerD Coverage Level	95%/120	95%/120
19 10 day intervals		
Expected Yield	62.3	62.3
Cost per Expected Yield Bushel	\$0.21	\$0.29
Est'd MPowerD Min. Rev./Ac	\$578	\$578
# of Alternative Price Discovery Periods	0	19
key:	open	selected

Even though today's markets are lower, Producers who "Opt-in" to the Market Price feature of MPowerD can get the higher closing price from the previous trading session until midnight the following day to use as the minimum price on their Margin Protection Policy for 2021.

Quote MPowerD at:
www.AgenteVantage.com



NAU Country Insurance Company Corporate
 Phone: 763.427.3770
 Toll Free: 800.942.6557



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