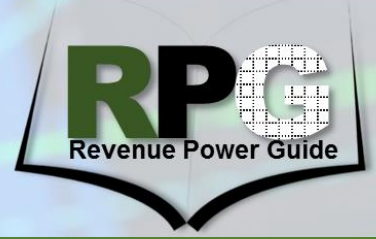




Sep 20, 2018



Issue: 180920 NAU

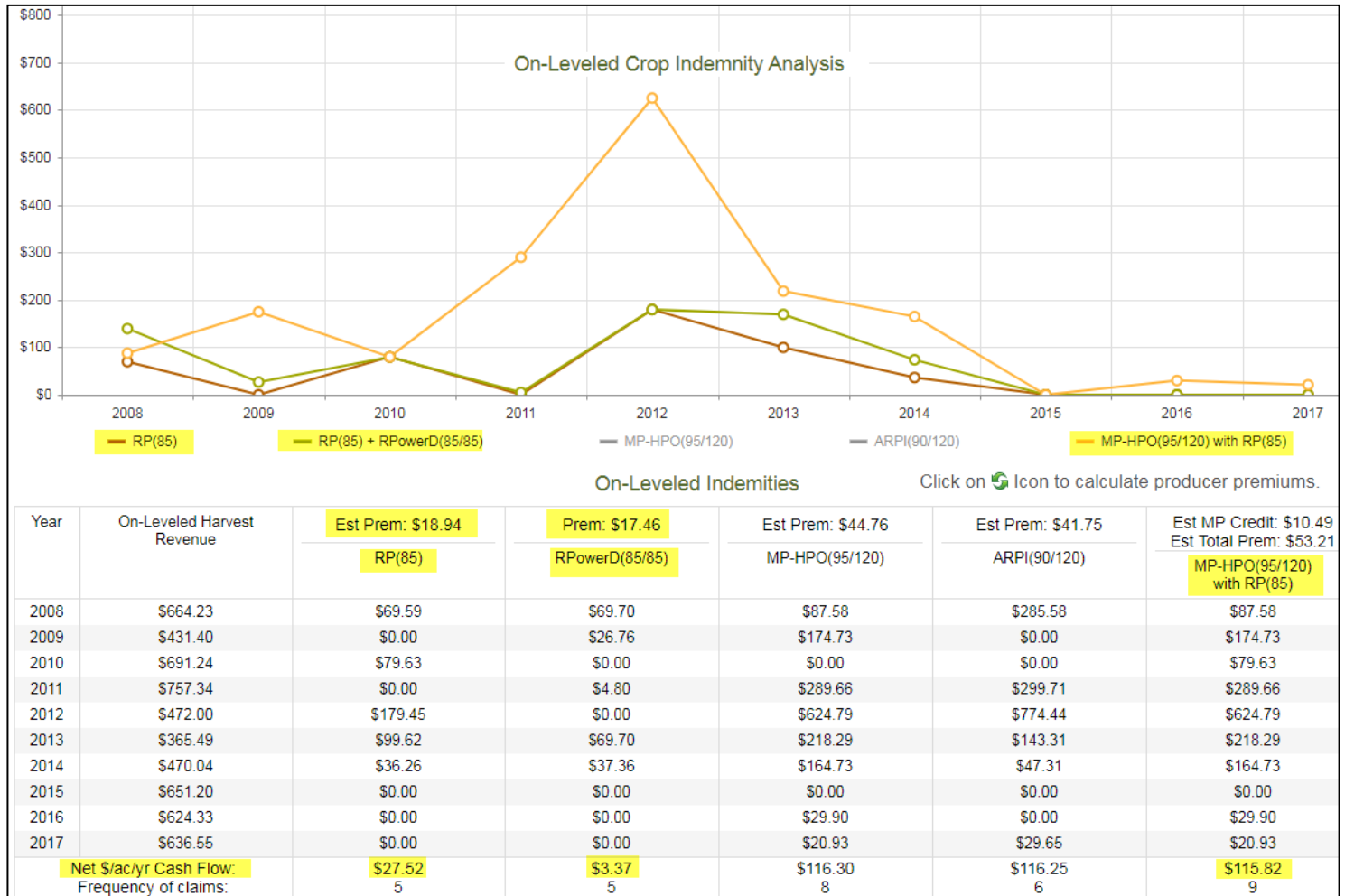
RPowerD™ - Large 2018 crops can open 2019 opportunities

With last week's bearish crop report, agents had an amazing opportunity to help their customers capitalize on the two trading-session look back feature of RPowerD to establish the "Market Price" from which their minimum Revenue Trigger would be established. Learn more about how to use "Opting-in" to Market Price to help your customers capture yesterday's price when today's markets have spiked lower [here](#).

With record large 2019 corn and soybean yields and uncertainty surrounding ability to export enough of our crops to prevent huge gains in inventory, the prices for the harvest month of the 2019 futures are showing significant premiums to 2018 and are making for great opportunities for agents to help producers use Market Price in combination with Alternative Price Discovery Periods to lock out bottom side price risk now and expand opportunity for upside all the way out until August of 2019.

December 2018 Corn price	\$3.48	carry
December 2019 Corn price	\$3.89	\$0.41
November 2018 Soybean price	\$8.25	carry
November 2019 Soybean price	\$8.91	\$0.66

The RPowerD Tools Tab has new analytics, functionality, and a Margin Protection and MP Credit estimator!



Learn, analyze and quote RPowerD at www.agentevantage.com

RPowerD is a supplemental private insurance product, not part of federal crop insurance. This information is provided by and is the Proprietary Property of Watts and Associates, Inc. who is solely responsible for the representations made herein. All information is believed to be reliable but cannot be guaranteed. Watts and Associates, Inc. has developed this proprietary material for the sole use of its customers and has exclusive ownership rights in part or all of its format and content. The content of this material, regardless of the format in which it is presented, including orally, in print, or electronically, may not be further disseminated. This material is protected by law. Copyright © 2018 Watts & Associates, Inc. of Billings, MT. All Rights Reserved (406) 252-7776