



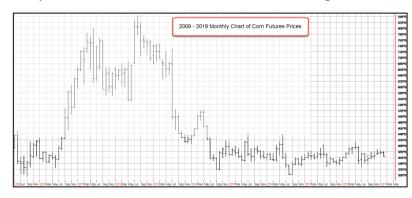
RPowerD™ - Don't miss a growing season rally to elevate minimum revenue

February 28, 2019

MTD Feb. average for 2019 Midwest Corn is calculated at \$4.00 vs. \$3.96 Projected and \$3.68 Harvest price in 2018 with 2019 Volatility at 15% vs. 15% last year.

MTD Feb. average for 2019 Midwest Soybeans is calculated at \$9.54 vs. \$10.16 Projected and \$8.60 Harvest price in 2018 with 2019 Volatility at 12% vs. 13% last year.

As producers make their final decisions on their crop insurance for the 2019 growing season it's worth recalling, "It's often darkest before the dawn." In other words, prices this low, for this long, can explode to the upside when least expected. Often times prices are catapulted up by events nobody anticipated. The price to buy RPowerD intervals at the same coverage level as the RP policy is a bargain this year.





Having a consistent strategy of exposing one's self to expanded opportunity for upside has been the best selling revenue based private crop insurance product since it's inception in 2010. Buying the April, May, June, and July RPowerD Alternative Price Discovery Period intervals, and using the highest price from any of the intervals selected has proven to be the most popular strategy every year with the following results.

					Amount	Amount		
Corn Apr, May,					Over RP	Over		
	Jun, Jul		RP	Harvest	Projected	Harvest		
	Intervals		Projected	Price	Price	<u>Price</u>		
	1998	\$2.69	\$2.84	\$2.19	-\$0.15	\$0.50		
	1999	\$2.38	\$2.40	\$2.01	-\$0.02	\$0.37		
	2000	\$2.57	\$2.51	\$2.04	\$0.06	\$0.53		
	2001	\$2.32	\$2.46	\$2.08	-\$0.14	\$0.24		
	2002	\$2.45	\$2.32	\$2.52	\$0.13	-\$0.07		
	2003	\$2.43	\$2.42	\$2.26	\$0.01	\$0.17		
	2004	\$3.17	\$2.83	\$2.05	\$0.34	\$1.12		
	2005	\$2.51	\$2.32	\$2.02	\$0.19	\$0.49		
	2006	\$2.74	\$2.59	\$3.03	\$0.15	-\$0.29		
	2007	\$3.91	\$4.06	\$3.58	-\$0.15	\$0.33		
	2008	\$7.30	\$5.40	\$4.13	\$1.90	\$3.17		
	2009	\$4.42	\$4.04	\$3.72	\$0.38	\$0.70		
	2010	\$3.91	\$3.98	\$5.46	-\$0.07	-\$1.55		
	2011	\$6.69	\$6.01	\$6.32	\$0.68	\$0.37		
	2012	\$7.52	\$5.68	\$7.50	\$1.84	\$0.02		
l	2013	\$5.46	\$5.65	\$4.39	-\$0.19	\$1.07		
	2014	\$5.03	\$4.62	\$3.49	\$0.41	\$1.54		
	2015	\$4.20	\$4.15	\$3.83	\$0.05	\$0.37		
	2016	\$4.19	\$3.86	\$3.49	\$0.33	\$0.70		
	2017	\$3.95	\$3.96	\$3.49	-\$0.01	\$0.46		
	2018	\$4.19	\$3.96	\$3.68	\$0.23	\$0.51		
time Intervals over			67%	86%	\$0.48	\$0.70		

				Amount	Amount
Soyb	ean Apr,			Over RP	Over
May,	Jun, Jul,	RP	Harvest	Projected	Harvest
Aug Intervals		Projected	Price	<u>Price</u>	<u>Price</u>
1998	\$6.18	\$6.64	\$5.46	-\$0.46	\$0.72
1999	\$5.07	\$5.11	\$4.85	-\$0.04	\$0.22
2000	\$5.63	\$5.32	\$4.72	\$0.31	\$0.91
2001	\$5.00	\$4.67	\$4.37	\$0.33	\$0.63
2002	\$5.44	\$4.50	\$5.45	\$0.94	-\$0.01
2003	\$5.65	\$5.26	\$7.32	\$0.39	-\$1.67
2004	\$7.50	\$6.72	\$5.26	\$0.78	\$2.24
2005	\$7.08	\$5.53	\$5.75	\$1.55	\$1.33
2006	\$6.19	\$6.18	\$5.93	\$0.01	\$0.26
2007	\$8.81	\$8.09	\$9.75	\$0.72	-\$0.94
2008	\$14.92	\$13.36	\$9.22	\$1.56	\$5.70
2009	\$10.38	\$8.80	\$9.66	\$1.58	\$0.72
2010	\$10.21	\$9.23	\$11.63	\$0.98	-\$1.42
2011	\$13.71	\$13.49	\$12.14	\$0.22	\$1.57
2012	\$16.65	\$12.55	\$15.39	\$4.10	\$1.26
2013	\$12.97	\$12.87	\$12.87	\$0.10	\$0.10
2014	\$12.32	\$11.36	\$9.65	\$0.96	\$2.67
2015	\$9.92	\$9.73	\$8.91	\$0.19	\$1.01
2016	\$11.21	\$8.85	\$9.75	\$2.36	\$1.46
2017	\$10.09	\$10.19	\$9.75	-\$0.10	\$0.34
2018	\$10.40	\$10.16	\$8.60	\$0.24	\$1.80
ime Inte	rvals over	86%	81%	\$0.96	\$1.35
ne over both	67%		•		
	May, Aug II 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 ime Interior	1998 \$6.18 1999 \$5.07 2000 \$5.63 2001 \$5.00 2002 \$5.44 2003 \$5.65 2004 \$7.50 2005 \$7.08 2006 \$6.19 2007 \$8.81 2008 \$14.92 2009 \$10.38 2010 \$10.21 2011 \$13.71 2012 \$16.65 2013 \$12.97 2014 \$12.32 2015 \$9.92 2016 \$11.21 2017 \$10.09 2018 \$10.40 ime Intervals over	May, Jun, Jul, Aug Intervals RP Projected 1998 \$6.18 \$6.64 1999 \$5.07 \$5.11 2000 \$5.63 \$5.32 2001 \$5.00 \$4.67 2002 \$5.44 \$4.50 2003 \$5.65 \$5.26 2004 \$7.50 \$6.72 2005 \$7.08 \$5.53 2006 \$6.19 \$6.18 2007 \$8.81 \$8.09 2008 \$14.92 \$13.36 2009 \$10.38 \$8.80 2010 \$10.21 \$9.23 2011 \$13.71 \$13.49 2012 \$16.65 \$12.55 2013 \$12.97 \$12.87 2014 \$12.32 \$11.36 2015 \$9.92 \$9.73 2016 \$11.21 \$8.85 2017 \$10.09 \$10.19 2018 \$10.40 \$10.16	May, Jun, Jul, Aug Intervals RP Projected Harvest Price 1998 \$6.18 \$6.64 \$5.46 1999 \$5.07 \$5.11 \$4.85 2000 \$5.63 \$5.32 \$4.72 2001 \$5.00 \$4.67 \$4.37 2002 \$5.44 \$4.50 \$5.45 2003 \$5.65 \$5.26 \$7.32 2004 \$7.50 \$6.72 \$5.26 2005 \$7.08 \$5.53 \$5.75 2006 \$6.19 \$6.18 \$5.93 2007 \$8.81 \$8.09 \$9.75 2008 \$14.92 \$13.36 \$9.22 2009 \$10.38 \$8.80 \$9.66 2010 \$10.21 \$9.23 \$11.63 2011 \$13.71 \$13.49 \$12.14 2012 \$16.65 \$12.55 \$15.39 2013 \$12.97 \$12.87 \$12.87 2014 \$12.32 \$11.36 \$9.65 2015	Soybean Apr, May, Jun, Jul, Aug Intervals RP Projected Harvest Price Projected Price

Reminder: Quick maps are available from the welcome screen on www.AgenteVantage.com.

If you need to create your sign in credentials for <u>www.AgenteVantage.com</u>, contact your NAU Country Marketing Representative for assistance. Contact the NAU Country Call Center at 1-866-942-6724 or via email at <u>callcenter@naucountry.com</u> to reset your password, or make additional changes.

View previous RPowerD newsletters on the <u>NAU Country website</u>.





Phone: 763.427.3770 Toll Free: 800.942.6557

57%

% of time over both



CROP INSURANCE

