

RPowerD™ - Soybean Power Play Opportunity

January 2, 2020

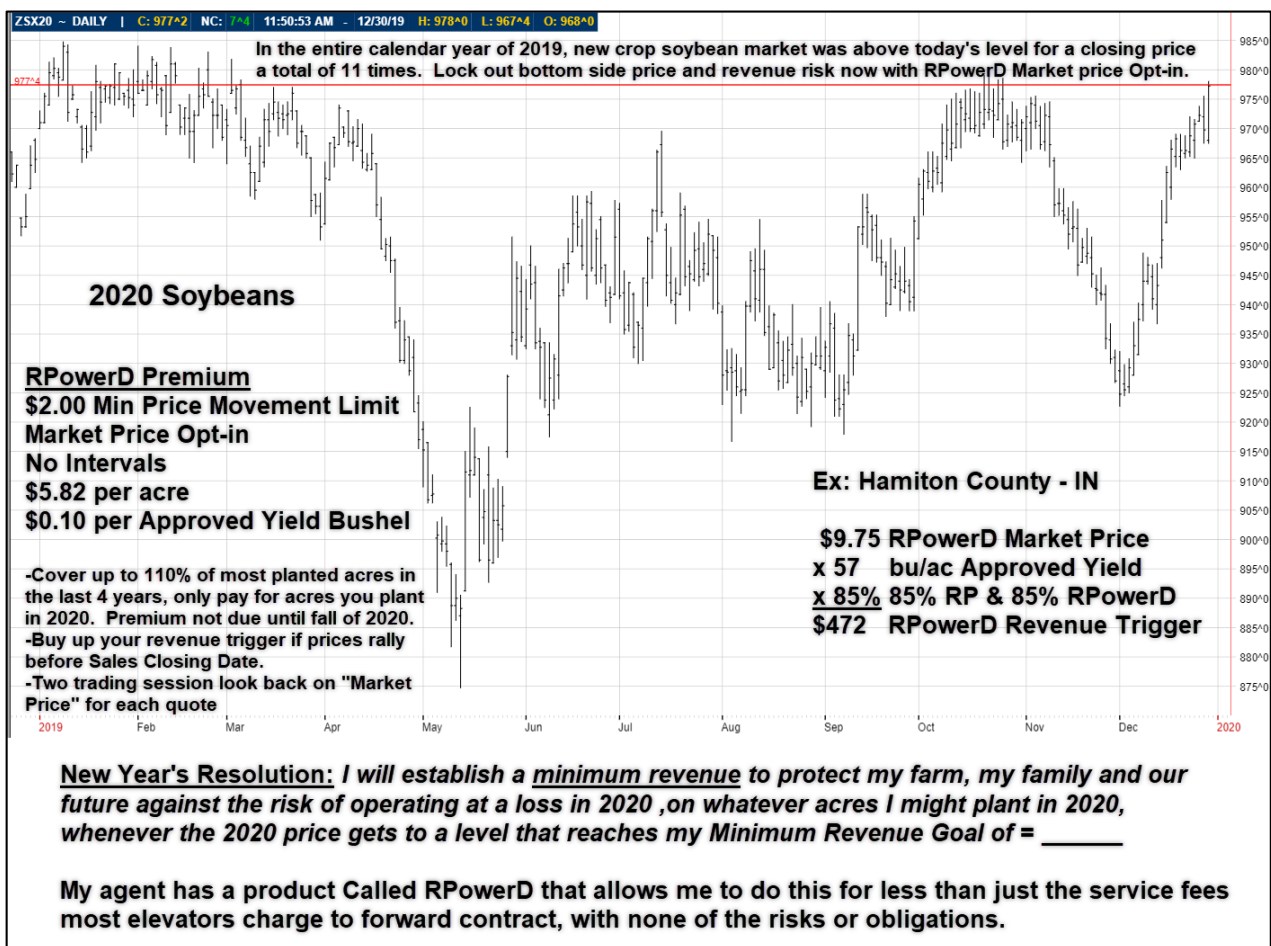
Happy New Year! Right now agents can help their customers establish minimum price and revenue guarantees on soybeans using the RPowerD estimator at www.AgenteVantage.com.

We suggest the following quote set up for soybean growers:

- Maximum Price Movement Limit: \$1.00 per bushel
- "Opt-in" to "Market Price" so you get yesterday's closing price as the minimum price*
- Set "Additional Price Coverage" to "N/A"
- If they have forward contracted a percentage of their 2020 crop, make the "Liability Adjustment Factor" equal the percent of their non-contracted or hedged soybeans, otherwise 100%
- Optional: Choose May '20, June '20, July '20, and Aug '20 as Alternative Price Discovery Periods
- RPowerD coverage level matches the RP coverage level chosen
- RPowerD acres at 110% of maximum planted acres in the past 4 years

* Maximum RPowerD price will be amount of Maximum Price Movement Limit selected plus the RP Projected Price (February Average)

RPowerD Premiums are due in the fall of 2020. Minimum Price/Revenue can be raised and Alternative Price Discovery periods can be purchased throughout the Sales Closing Date (varies by AIP).



With worlds of uncertainty, risk, and opportunity between now and harvest of 2020, it's time for agents to help their customers lock out the bottom side risk, cover their costs and set them up to take the most they can out of the markets.

If you need to create your sign in credentials for www.AgenteVantage.com, contact your NAU Country Marketing Representative for assistance. Contact the NAU Country Call Center at 1-866-942-6724 or via email at callcenter@naucountry.com to reset your password, or make additional changes.

View previous RPowerD newsletters on the [NAU Country website](http://www.naucountry.com).

RPowerD™
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Preserving Farm Wealth.



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